

ARE YOU IN?

Lighting upgrades made simple.

SMECO's Instant Savings for Business makes it easy to save on select lighting purchases and improve your facility's energy efficiency.

We offer instant discounts on qualifying lighting when you purchase from participating local distributors. Sales representatives can offer personalized advice on lighting products that meet the needs of your business.

When you participate, you get:

- Instant savings
- Better quality lighting
- Convenient delivery
- Lower energy costs

Ask your representative how you can save instantly,

or visit SMECO.coop/BusinessSavings.

Cost may vary by distributor. Minimum customer contributions apply.
Sales tax is calculated based on pre-incentive price. Offer may expire at any time.

UNITED ELECTRIC SUPPLY
WIRED FOR EXCELLENCE

United Electric Supply
12045 Trade Zone Ct, Waldorf MD 20601
(301) 645-6300
msolorzano@unitedelectric.com
www.unitedelectric.com

EmPOWER MARYLAND

SMECO
People. Power. Progress.

Offer valid for SMECO commercial customers only. SMECO-BS-102024

EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. To learn more about EmPOWER and how you can participate, go to **SMECO.coop/save**.

Get instant discounts.



$5 off
Type A and Type B TLEDs



$60 to $80 off
HLED Lamps



$13 to $17 off
LED ENERGY STAR® Fixtures



$12 to $150 off
Luminaires



$5 off
Exit Signs and Fixtures

Incentives for SMECO's Business Solutions Program

Save on energy efficiency upgrades.

Lighting Equipment and Controls*	Incentive	Unit
LED Recessed or Surface Troffers	$75–$100	Fixture
LED Flat Panels	$50	Panel
LED Linear Ambient Luminaires	$10	Foot
LED Stairwell Luminaires	$100	Fixture
LED Wall Wash Luminaires	$30	Foot
LED Track/Mono-Point Luminaires	$40	Head
LED Display Case Luminaires	$25–$30	Fixture
LED High/Low Bay Fixtures	$200–$600	Fixture
LED Exterior Luminaires	$150–$400	Fixture
LED Linear Retrofit Kits	$25–$45	Kit
LED Integrated Retrofit Kits	$25–$100	Kit
LED Retrofit Kits for Ambient Luminaires	$5	Foot
LED Retrofit Kits for High/Low Bay Luminaires	$100	Kit
LED Retrofit Kits for Exterior Luminaires	$100	Kit
ENERGY STAR® Fixtures	$30–$50	Fixture
Type C LED Linear Lamps and New LED Drivers	$5	Lamp
Type C LED Mogul Screw-Base Replacements for HID Lamps and New External Drivers	$30	Lamp
Networked Lighting Controls	$40–$80	Fixture
Dual Daylight/Occupancy Controls	$30	Fixture
Daylight Controls	$20	Fixture
Vacancy Controls	$20	Fixture
Occupancy Controls	$15	Fixture
Controls for Low-Wattage Fixtures	$3–$10	Fixture
Sign Lighting – Dusk to Dawn	$1	per Watt Reduced
Sign Lighting – Retail, 8 a.m. to 9 p.m.	$1.25	per Watt Reduced
Sign Lighting – 24 Hours/7 Days per Week	$1.65	per Watt Reduced

Specialized Controls	Incentive	Unit
Smart Power Strips	$10	Strip
Hotel Room HVAC Controls	$70	Room
Receptacle Controls	$10	Room
Vending Machine Refrigerated Controls	$75	Control
Vending Machine Controls	$30	Control

Misc. Energy Efficiency Measures	Incentive	Unit
Commercial Clothes Washers	$100–$200	Unit
Residential Dehumidifiers	$25	Unit
Window Film*	$1	Sq. Ft.

HVAC Equipment	Incentive	Unit
Window Units	$25	Unit
Geothermal Heat Pumps	$200–$300	Ton
Packaged Terminal Air Conditioners	$60–$100	Ton
Packaged Terminal Heat Pumps	$60–$100	Ton
Ductless Mini-Split Air Conditioners/Heat Pumps	$100	Ton
Air Conditioners Only	$200	Ton
With Dual Enthalpy Economizer	*Additional $200*	*Unit*
Air-Source Heat Pumps	$200	Ton
With Dual Enthalpy Economizer	*Additional $200*	*Unit*
Water-Cooled Air Conditioners	$150–$200	Ton
With Dual Enthalpy Economizer	*Additional $200*	*Unit*

Chillers	Incentive	Unit
Air-Cooled Chillers	$24 base, $8 enhanced	Ton
Water-Cooled Screw and Reciprocating Chillers	$15–$24 base, $2–$8 enhanced	Ton
Water-Cooled, Electrically Operated Centrifugal Chillers	$10–$20 base, $3–$4 enhanced	Ton

*Existing buildings only.

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Variable Frequency Drives	Incentive	Unit
Variable Frequency Drives (2–100 HP)	$500–$5,000	Unit
Variable Frequency Drives (> 100 HP)	$50	HP

Commercial Kitchen	Incentive	Unit
Anti-Sweat Heat Controls	$40	Door
Strip Curtains	$3	Sq. Ft.
ECM Evaporative Fan Motors	$50	Motor
Reach-In Refrigerators	$75–$225	Unit
Reach-In Freezers	$100–$500	Unit
Reach-In Door Closers*	$40–$50	Door
Refrigeration Display Case Doors on Open Display Cases*	$25–$50, up to $600 per case	Linear Feet of Width
Night Covers for Refrigerated Cases*	$8, up to $500 per case	Linear Feet of Width
Anti-Fog Film*	$8	Sq. Ft.
Networkable Evaporator Fan Controls	$65–$75	Motor
Ice Machines	$50–$250	Unit
Fat Fryers	$200	Unit
Steam Cookers	$750	Unit
Hot Food Holding Cabinets	$200–$300	Unit
Griddles	$250	Unit
Convection Ovens	$350	Unit
Combination Ovens	$1,000	Unit
Low-Flow Pre-Rinse Valves for Automatic Dishwashers	$75	Unit
Commercial Dishwashers – High Temperature	$250–$1,000	Unit
Commercial Dishwashers – Low Temperature	$50–$500	Unit
Water Coolers	$50	Unit

Building Tune-up**	Incentive
Small Building Tune-up	Up to 75% of cost, capped at $25,000
Large Building Tune-up	Up to 75% of cost, capped at $50,000

HVAC Tune-up*	Incentive	Unit
Enhanced Tune-up	$40	< 3 tons
	$160	3–20 tons
	$260	> 20–50 tons
	$350	> 50 tons

Building Operator Education*	Incentive	Unit
Pre-Qualified Courses	Up to $1,000	Course

Custom	Incentive	Unit
Custom Measures	$0.28 (first year only), or 50%*/75%	kWh Saved Installed*/Incremental Cost

New Construction – Design-Based Lighting	Incentive	Unit
Tier 1	$0.40	Watt
Tier 2	$0.80	Watts/ Reduced

Instant Savings for Business†	Incentive	Unit
Linear LED Lamps – Type A and Type B	$5	Lamp
LED High Intensity Discharge Replacement Lamps	$60–$80	Lamp
DLC and ENERGY STAR Fixtures	$5–$150	Fixture
PTACs and PTHPs	$60–$100	Unit
Air Conditioning, Air-Source Heat Pumps, and Ductless Mini-Splits	$200	per Ton

*Existing buildings only.

**Existing buildings only. Not to exceed 75% of the Building Tune-up plan costs.

†Discounts are only available at select distributor locations. Visit **SMECO.coop/InstantSavingsforBusiness** for more information.

Qualifying equipment is subject to specifications, terms, and conditions as outlined in the program application. When an incentive range is provided, specific equipment will determine the exact incentive level. All projects require pre-approval to receive program incentives. Existing equipment being replaced may not be removed or altered, and proposed equipment may not be purchased and/or installed prior to the issuance of a program pre-approval letter.

Incentive rates are subject to change without notice. Visit **SMECO.coop/business** for a current list of available incentives.

Learn more.

Visit **SMECO.coop/business** or give us a call at **866-235-6044** for more information.

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SMECO-BizSol-02032025

ARE YOU IN?

SMECO Instant Savings for Business

Ask a Sales Associate About Instant Discounts on Energy-Saving Lighting



$5 off
Type B TLEDs



$60 to $80 off
HLED Lamps



$13 to $17 off
LED ENERGY STAR® Fixtures



$12 to $150 off
Luminaires

Get more instant savings for your business

at **SMECO.coop/BusinessSavings.**

Sales tax must be paid on pre-incentive price.
This program supports the EmPOWER Maryland Energy Efficiency Act.

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